

PRESS RELEASE

**A. Schulman and ELIX Polymers
forge distribution partnership**

**A. Schulman to distribute ABS grades
produced by Elix Polymers**

A. Schulman and ELIX Polymers are set to enter into a groundbreaking distribution partnership. From 17 October 2011, A. Schulman will take over distribution of the ABS types from ELIX, which are currently marketed under the trade names of Lustran[®] und Novodur[®], in Germany, Switzerland, Austria, the Benelux countries, France, Great Britain and Scandinavia.

A. Schulman is a leading international compounder and distributor of engineering compounds, thermoplastic elastomers, masterbatches, standard thermoplastics and special powders domiciled in Akron, Ohio, USA and has more than 50 sales offices and production facilities around the world.

ELIX Polymers, S.L. is an innovative and independent manufacturer of acrylonitrile butadiene styrene (ABS) and styrene acrylonitrile (SAN) with registered office in Tarragona, Spain. In this segment, the company distinguishes itself through 35 years of know-how, a broad product portfolio and high-performance polymerisation plants.

Press Release A. Schulman/ELIX Polymers, Page 2

The alliance formed between these two strong partners opens up new opportunities in the plastics market. Thanks to the distribution of Lustran[®] and Novodur[®] by A. Schulman, a large European customer base will be able to access an even broader range of properties and applications in the area of ABS. In this context, the distribution series will comprise:

- ABS natural and precoloured ABS grades
- ABS/PC blends and high heat resistant grades
- Electro plating grades and flame-retardant types
- Low-emission emission grades for automotive interiors
- Chemical-resistant types
- Extrusion types
- Compositions for medical engineering and contact with food
- Customised special grades

For these products, A. Schulman will take over both nationwide distribution and coordinated key- account support.

Both companies consider the concluded distribution agreement combined with the extended range of products to provide customers with diverse additional advantages: short delivery times thanks to central warehouses right at the centre of Europe, personal and competent contact persons on site and the professional technical after-sales service provided by A. Schulman are going to ensure quick and smooth availability of the new distribution series as well as optimised process support.

Press Release A. Schulman/ELIX Polymers, Page 3

Both partners wish to use the FAKUMA, which is to take place next week, as a platform to provide their customers with information about further details in the framework of personal conversations at the stand of A. Schulman (Hall B1 Stand 1112).

About A. Schulman:

A. Schulman (www.aschulman.com) is a leading international compounder and distributor of engineering compounds, thermoplastic elastomers, master batches and standard thermoplastics. The company is headquartered in Akron, Ohio, USA. The production facilities and sales offices in more than 50 countries in Europe, Asia and America support over 20,000 customers around the world.

Through its subsidiary ICO Polymers, A. Schulman also holds a major position in other international markets – especially in South America, Australia and New Zealand.

At the location Kerpen, the company employs around 500 people. For the manufacturing of engineering compounds, compounder capacities of approximately 117,000 annual tons are available on a production area of 11,000 m².

Press Release A. Schulman/ELIX Polymers, Page 4

About ELIX Polymers, S.L.:

ELIX Polymers is a strong engineering plastics player with more than 35 years experience in pre-coloured ABS and ABS specialties. With its production plant in Tarragona (Spain) and an annual revenue of around 200 Mio. Euros, ELIX Polymers employs around 250 people. With its products the company is serving customers all over the world in the most common industries like automotive, electronics, medical applications, household appliances and building / construction.

In addition to ABS, ELIX Polymers offers its product line of high-quality polymer modifiers, mainly based on Acrylonitrile-Butadiene-Styrene (ABS) and Styrene-Acrylonitrile (SAN) copolymers employed to improve performance of engineering plastics & PVC compounds.

State of the art technology, environmentally safe processes, high performance innovative product portfolio and an experienced sales & technical marketing team are the backbone of the company's commitment to continuously bring value to its customers.

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Please note: Please do not split the company name A. Schulman through syllable division and take care that it is written only with one "n".

When printed, documentary evidence is requested